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CHINESE BUSINESS ETIQUETTE



A GUIDE TO
PROTOCOL, MANNERS,
AND CULTURE IN THE
PEOPLE'S REPUBLIC
OF CHINA

SCOTT D. SELIGMAN

Foreword by Robert A. Kapp, president,
United States-China Business Council
A Revised and Updated Edition of *Dealing with the Chinese*

by Scott D. Seligman : **Chinese Business Etiquette: A Guide to Protocol, Manners, and Culture in the People's Republic of China**

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